Amendments to the Claims:

This listing of claims will replace all previous versions and listings of claims in the application.

Listing of Claims:

1.   (Currently amended) A computer-implemented method for developing a dossier for a proposal comprising the steps of:

(a)   receiving into said computer a name of a client relevant to the proposal;

(b)   presenting on a computer-user interface a list consisting of industries associated with the client;

(c)   allowing selection of an industry from the list of industries;

(d)   searching in a plurality of computer-readable knowledge repositories for information relating to the client and the selected industry; .

(e)   allowing selection of information for display in the dossier;

(f)   allowing verification that the information displayed is correct, and if not correct, allowing correction of said displayed information; and

(g)   preparing the dossier utilizing the information found during the searching , wherein the dossier comprises information relevant to the selected industry, the client and the proposal, and further comprises information concerning experienced people, prior documents, and past projects pertaining to the proposal; and

(h)   arranging the information in the dossier into expandable nodes which expand into subnodes, wherein the expandable nodes are arranged according to categories of people, topics, clients, documents and projects.

2.   (Previously presented) A method as recited in claim 1, further comprising a step of presenting an alternate list consisting of industries not associated with the client.

3.   (Previously presented) A method as recited in claim 1, wherein information is selected for display in the dossier by checking check-boxes for at least one of people, documents, and projects.

4.   (Previously presented) A method as recited in claim 1, wherein the information is corrected by returning to at least one previous step in the method and re-selecting said information.

5.   (Original) A method as recited in claim 4, wherein the people section is arranged according to the number of documents and projects an individual has produced related to the client or industry.

6.   (Original) A method as recited in claim 4, wherein the documents and projects sections are arranged chronologically.

7.   (Currently amended) A computer program embodied on a computer readable medium for developing a dossier for a proposal, comprising:

(a)   a code segment that receives a name of a client relevant to the proposal;

(b)   a code segment that presents a list consisting of industries associated with the client;

(c)   a code segment that allows selection of an industry from the list of industries;

(d)   a code segment that searches for information relating to the client and the selected industry;

(e)   a code segment that allows selection of information for display in the dossier;

(f)   a code segment that allows verification that the information displayed is correct, and if not correct, allows correction of said information; ~~and~~

(g)   a code segment that prepares the dossier utilizing the information found during the searching, wherein the dossier comprises information relevant to the selected industry, the client and the proposal, and further comprises information concerning experienced people, prior documents, and past projects pertaining to the proposal; and

(h)   a code segment that arranges the information in the dossier into expandable nodes which expand into subnodes, the expandable nodes being arranged according to categories of people, topics, clients, documents and projects.

8.   (Previously presented) A computer program as recited in claim 7, further comprising a code segment that presents an alternate list consisting of industries not associated with the client.

9.   (Original) A computer program as recited in claim 7, further comprising a code segment that displays topics associated with the client and allows selection of at least one of the topics for insertion of information relating to the selected at least one of the topics in the dossier.

10.   (Canceled)

11.   (Previously presented) A computer program as recited in claim 7, wherein the information concerning people is arranged according to the number of documents and projects an individual has produced related to the client or industry.

12.   (Canceled)

13.   (Currently amended) A computer system for developing a dossier for a proposal, comprising:

(a)   a data processor coupled with a user interface adapter, a communications adapter and memory, the memory having stored thereon for execution by the data processor:

(b)   logic that receives a name of a client relevant to the proposal;

(c)   logic that presents a list consisting of industries associated with the client;

(d)   logic that allows selection of an industry from the list of industries;

(e)   logic that searches for information relating to the client and the selected industry;

(f)   logic that allows selection of information for display in the dossier;

(g)   logic that allows verification that the information displayed is correct, and if not correct, allows correction of said displayed information; and

(h)   logic that prepares the dossier utilizing the information found during the searching, wherein the dossier comprises information relevant to the selected industry, the client and the proposal, and further comprises information concerning experienced people, prior documents, and past projects pertaining to the proposal; and

(i)   logic that arranges the information in the dossier into expandable nodes which expand into subnodes, the expandable nodes being arranged according to categories of people, topics, clients, documents and projects.

14.   (Canceled)

15.   (Original) A system as recited in claim 13, further comprising logic that displays topics associated with the client and allows selection of at least one of the topics for insertion of information relating to the selected at least one of the topics in the dossier.

16.   (Canceled)

17.   (Previously presented) A system as recited in claim 13, wherein the information concerning people is arranged according to the number of documents and projects an individual has produced related to the client or industry.

18.   (Previously presented) A system as recited in claim 13, wherein the information concerning documents is arranged chronologically and the information concerning projects is arranged chronologically.

19.   (Previously presented) A method as recited in Claim 3, further comprising searching for information relating to the at least one of the selected topics, and displaying said information relating to the at least one of the selected topics.

20.   (Canceled)

21.   (Previously presented) A method as recited in Claim 1, wherein the list of associated industries is presented in response to receiving the name of the client.

22.   (Previously presented) A method as recited in Claim 21, further comprising storing the association of one or more industries with the name of the client.

23.   (Previously presented) A method as recited in Claim 2, wherein the list of associated industries is presented in response to receiving the name of the client.

24.   (Previously presented) A method as recited in Claim 23, further comprising storing the association of one or more industries with the name of the client.

25.   (Previously presented) A method as recited in Claim 1, further comprising displaying a list of clients matching the received client name and allowing selection of a client from said list.

26.   (Previously presented) A method as recited in Claim 1, further comprising allowing selection of information for display in the proposal dossier.

27.   (Previously presented) A method as recited in Claim 26, wherein the items selected for display are the most relevant items, based on a weighting scheme that takes into account relevance with respect to at least one of the client, the selected industry, and a topic.

28.   (Canceled)